

# Martin Obert

## Project Management and Software Development

### ► Personal Data

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<b>Cross-cultural competence</b>	<ul style="list-style-type: none"><li>• Work experience in Germany, Belgium, UK and USA.</li><li>• Languages: English and German (fluent).</li></ul>	
<b>Employable as</b>	<ul style="list-style-type: none"><li>• IT Management, IT Strategist, Enterprise Architect, IT Consultant, Content Management Specialist, Project Manager/Controller, Business/Technical Analyst and Software Developer in multiple programming languages</li></ul>	

### ► Business Experience and achieved Goals

<b>SW System and Development</b> (18 years experience)	<ul style="list-style-type: none"><li>• Development of mobile App cheerapp for <b>iOS</b> and <b>Android</b> (Native) – <b>cheerapp LLC</b>.</li><li>• Set up, developed and maintained <b>several online shop</b> and <b>blogging</b> platforms – <b>MO IT Solutions</b>.</li><li>• <b>Developed</b> online deal platform Biodeals.de – <b>Biodeals.de UG</b>.</li><li>• <b>Programmed</b> storage software to support <b>IT DirectNet LLC</b> international rollouts.</li><li>• <b>Designed</b> and <b>patented</b> a security ePayment solution – <b>S-Registration</b>.</li><li>• Development in <b>large scale</b> Java environment with EJB and JSP components – <b>Siemens Corp, Networks</b>.</li><li>• Development in all major <b>programming</b> languages in many different Hard- and Software environments.</li></ul>
<b>Project Management</b> (14 years experience)	<ul style="list-style-type: none"><li>• Project Manager for <b>international development</b> team for mobile App, cheerapp in Macedonia – <b>cherapp LLC</b>.</li><li>• Project manager for online Ticketing enhancements – <b>Walt Disney Corp</b>.</li><li>• Project manager for <b>Instant Credit Application</b> – <b>Chase Manhattan Bank</b>.</li><li>• Project manager creating a “<b>project tracking</b>” and “<b>milestone planning</b>” tool to support business goals – <b>Siemens Corp, Networks</b>.</li><li>• Team Leader planning and developing a web based tool to manage <b>international rollouts</b> for Company products – <b>Siemens Corp, Networks</b>.</li><li>• <b>Managed an international</b> team located in Florida (USA), Germany and Austria for the development of a Middleware eBusiness platform to support multiple Back-End systems – <b>Siemens Corp, Networks</b>.</li></ul>
<b>Management &amp; Business Development</b> (11 years experience)	<ul style="list-style-type: none"><li>• <b>Founded</b> cheerapp LLC in USA to roll out mobile App – <b>cheerapp LCC</b>.</li><li>• Founded and <b>got investment</b> for StartUp in Germany to set up global team to support mobile App development and rollout – <b>MO IT-Solutions</b>.</li><li>• <b>Founded</b> and managing of eSales startup company in 2003 – <b>IT DirectNet LLC</b>.</li><li>• Managed <b>strategy</b> and development as interim CEO for <b>Gross Communications</b>.</li></ul>
<b>Strategic IT Planning</b> (11 years experience)	<ul style="list-style-type: none"><li>• Setup of <b>development team</b> for mobile App, cheerapp in Macedonia – <b>cherapp LLC</b>.</li><li>• Planning merger of <b>IT infrastructure</b> between IT-Directnet and Borderlinx – <b>IT Directnet</b>.</li><li>• Part of development team for the enterprise architecture model of the global <b>Identity</b> and <b>Access</b> Management (I&amp;AM) solution based on RBAC framework – <b>Siemens Corp, Networks</b>.</li><li>• Developed strategic plan for Siemens corporate <b>portal</b> solution with focus on the functional <b>architecture</b> of supporting services – <b>Siemens Corp, Networks</b>.</li><li>• Developed a <b>rollout strategy</b> for an international eCommerce solution – <b>Siemens SBS</b>.</li></ul>
<b>Business/Technical Analyst</b> (8 years experience)	<ul style="list-style-type: none"><li>• Analyzing <b>global rollout</b> strategy for mobile App, cheerapp – <b>cherapp LLC</b>.</li><li>• Setting up business strategy for small businesses to enter <b>deals market</b> – <b>Biodeals.de</b>.</li><li>• Planning <b>business strategy</b> to develop IT architecture and IT framework to enable cross border international business – <b>IT DirectNet, LLC</b>.</li><li>• <b>Analyzing business goals</b> to help support IT planning and development for global eBusiness solution – <b>Siemens Corp, Networks</b>.</li><li>• Team Leader analyzing and creating processes from Business needs to Use and Test cases, <b>creating development guidelines</b> – <b>Siemens Corp, Networks</b>.</li></ul>

**Online Marketing**  
(5 years experience)

- **SEO** and **SEM** marketing for large spare parts online shop – **IPC Computer**.
- SEO optimization for online Wine shop – **Organic Wines**.
- Social Media Marketing using Facebook and Twitter – **cheerapp LLC**.
- Social Media Marketing using **Instagram** and **SnapChat** – **nabeauty**.

## ► Employment History

<b>MO IT Solutions</b>	2016 – present Las Vegas (USA) Augsburg (Germany)	<u>Position: CEO/Founder, Project Manager and Software Developer</u> <ul style="list-style-type: none"><li>• <b>Managed rollouts</b> of new online shops for small and medium businesses.</li><li>• Developed <b>encrypted database</b> to securely store sensible user data.</li><li>• Architected and developed multiple online shops using <b>HTML 5, CSS 3</b> and multiple JavaScript Frameworks.</li><li>• Helped small businesses to develop <b>SEO</b> and <b>SEM</b>, for electronics, wine and accessories stores.</li></ul>
<b>Cheerapp LLC</b>	2014 – 2016 Las Vegas (USA)	<u>Position: CEO/Founder, Project Manager and Software Developer</u> <ul style="list-style-type: none"><li>• <b>Planned, presented and developed mobile App</b>, cheerapp.</li><li>• Set up <b>international</b> management and development team.</li><li>• Set up rollout in different cities and countries.</li><li>• Developed <b>cloud based</b>, large scale Back End system using Java, MS SQL database and global AZURE environment.</li><li>• Development of <b>iOS</b> (Objective C) and <b>Android</b> (Java).</li><li>• Set up and developed <b>XMPP</b> server to interact with mobile App.</li></ul>
<b>IPC Computer</b>	2012 – 2014 Seelbach (Germany)	<u>Position: Project Manager, Software Developer</u> <ul style="list-style-type: none"><li>• Enhanced online shopping platform to <b>improve sales by 250%</b>.</li><li>• Managed and improved internal processes by developing new tools.</li><li>• Lead Projects to connect to different sales channels.</li><li>• Developed several add on stores, including US based sparepartworld.com.</li></ul>
<b>Biodeals.de</b>	2010 – 2012 Augsburg (Germany)	<u>Position: CIO, Software Developer</u> <ul style="list-style-type: none"><li>• <b>Architected</b> and developed Deals platform “biodeals.de” in <b>PHP/MySQL</b>.</li><li>• Enabled different, country specific <b>payment</b> options.</li><li>• Built Biodeals Marketplace providing <b>global</b> visibility to small merchants.</li></ul>
<b>IT DirectNet LLC</b>	2003 – 2010 Altamonte Springs (USA) Sunnyvale (USA)	<u>Position: CEO/Owner</u> <ul style="list-style-type: none"><li>• <b>Programmed</b> and maintained eCommerce Website “gloobuy.com” for cross border e-commerce.</li><li>• Created <b>international</b> clearing accounts to receive and make payments.</li><li>• IT Consultant and Project Manager for Start-Ups and <b>Fortune 500</b> Companies.</li></ul>
<b>Borderlinx</b>	2007 – 2010 Sunnyvale, Orlando (USA) London (UK) Brussels (BE)	<u>Position: IT Integrator (Consultant)</u> <ul style="list-style-type: none"><li>• <b>Integrate</b> gloobuy.com category architecture into Borderlinx system.</li><li>• Connected gloobuy <b>International Checkout</b> (GCO) to Borderlinx Back-End.</li><li>• Enabled eBay Tool via <b>eBay API</b> on Borderlinx system.</li></ul>
<b>Chase Manhattan Bank</b>	2006 Orlando (USA) New York (USA)	<u>Position: Project Manager (Consultant)</u> <ul style="list-style-type: none"><li>• <b>Technical Project Manager</b> for Instant Online Credit Application.</li><li>• Managing <b>cross country</b> development and testing team.</li><li>• <b>Organized</b> weekly meetings to involved outside Parties, such as Amazon.com.</li></ul>
<b>Walt Disney Corp.</b>	2005 Orlando (USA)	<u>Position: Project Manager (Consultant)</u> <ul style="list-style-type: none"><li>• <b>Technical Project Manager</b> for online Ticketing enhancements.</li><li>• Responsible for <b>user and ticket content</b>.</li><li>• Performed weekly meetings to <b>maximize</b> information flow to business, legal and Financial Institutions</li></ul>

<b>Siemens Corp Networks (ICN)</b>	2000 – 2003 Munich (Ger) Lake Mary (USA)	<u>Position: Project Manager, Business Analyst, IT Strategy</u> <ul style="list-style-type: none"> <li>• <b>Project Manager</b> for international development team.</li> <li>• Analyzing, planning and managing team to <b>support business</b> for international product rollouts.</li> <li>• Strategic IT consulting for <b>global</b> Access Management.</li> <li>• IT Architect for <b>B2B</b> solutions.</li> <li>• Java Developer in <b>EJB environment</b> to support global development team.</li> </ul>
<b>Siemens Business Services (SBS)</b>	1999 – 2000 Munich (Germany)	<u>Position: Project Manager, Software Developer</u> <ul style="list-style-type: none"> <li>• Project Manager for part of the development team to rollout global B2B eBusiness <b>shopping mall</b>.</li> <li>• <b>Java</b> Developer for B2B eProcurement solution.</li> <li>• <b>Perl</b> Developer for ePublishing system.</li> </ul>
<b>Siemens Nixdorf</b>	1998 – 1999 Augsburg (Germany)	<u>Position: Software Developer</u> <ul style="list-style-type: none"> <li>• <b>JavaScript</b> Developer for B2B shopping solution.</li> <li>• <b>Building “Schnaepchenmarkt”</b> in HTML to sell unsold SNI hardware inside the Siemens Corporation worldwide.</li> <li>• <b>Analyzing</b> business needs to support eBusiness.</li> </ul>
<b>Gross Communications</b>	1990 – 1996 Seelbach (Germany)	<u>Position: Team Leader, Project Manager</u> <ul style="list-style-type: none"> <li>• <b>Planning</b> and <b>executing</b> business strategy to support Internet Technology.</li> <li>• Managing teams to create new communication and <b>information</b> networks.</li> <li>• Supporting companies switching to up to date <b>communication</b> technology.</li> </ul>

## ► Skills

<b>Project Planning</b>	MS Project (8 Yrs)	Rapid Development (4 Yrs)	Scrum (3 Yrs)	Agile Framework (3 Yrs)	TopInfoT
<b>IT Architect</b>	UML (3 Yrs)	RUP (3 Yrs)	Rational Rose (3 Yrs)		
<b>Business Packages</b>	MS Office (20 Yrs)	SAP (5 Yrs)	BroadVision (2 Yrs)	Vignette (2 Yrs)	
<b>Development Languages</b>	PHP (13 Yrs)	Java (4 Yrs) JavaScript (10 Yrs)	C (1 Yrs) C++ (4 Yrs) Objective C (2 Yrs)	Python (2 Yrs)	Perl/Cobol...
<b>Development Environments (IDE)</b>	Visual Studio (8 Yrs)	XCode (2 Yrs)	Android SDK (2 Yrs)	Eclipse (2 Yrs)	Text Editors (Ultra Edit...)
<b>Web Skills</b>	HTML 5 (3 Yrs) XHTML (15 Yrs)	JavaScript (10 Yrs) CSS 3 (10 Yrs)	XML (5 Yrs) XSL (5 Yrs) DTD (5 Yrs)	EJB (2 Yrs) JSP's (2 Yrs)	API's/Jason
<b>Software Packages/Frameworks</b>	OSCommerce (12 Yrs) Magento (8 Yrs) XT Commerce (4 Yrs) WooCommerce (2 Yrs) Shopify (1 Yr) Gambio (1 Yr)	WordPress (8 Yrs) Bootstrap (2 Yrs) Django (1 Yr)	Websphere Commerce Suite (2 Yrs)	Websphere Application Developer (2 Yrs)	jQuery AngularJS Less JS
<b>Database Skills</b>	MySQL (15 Yrs)	MS SQL (10 Yrs)	ORACLE (2 Yrs)	DB2 (2 Yrs)	MS ACCESS

<b>Operating Systems</b>	Windows 8/8.1/10 (All Windows 25+ Yrs)	Windows NT/2000/XP/7	Mobile iOS (8 Yrs) Android (7 Yrs)	Apple OS (5 Yrs)	UNIX (3 Yrs) LINUX (8 Yrs)
<b>Server Admin</b>	Apache (10 Yrs)	IIS (4 Yrs)	Tomcat (1 Yr)	DNS management	SSL setup

## ► Education and Training

<b>PMP® certification &amp; Training</b>	<p>Training for the Project Management Professional certification delivered by the Project Management Institute (PMI®), the leading international professional organization for project management (USA).</p> <ul style="list-style-type: none"> <li>• Project Management, Leadership and Communication.</li> <li>• Managing Projects in Organizations.</li> </ul> <p><u>PMP Certification will be finished in the first half of 2018</u></p>
<b>PM@Siemens certification</b>	Project management training and practice based on the Chestra framework. Certified <i>PM@Siemens</i> Project Manager by Siemens Business Services (Germany).
<b>Business Manager</b>	Managing Business Processes to dynamically show content through web enabled publishing systems, Siemens/Ploenzke (Germany).
<b>Java Developer</b>	Java Development Training for Applets, Network Communication and Multithreading, Siemens (Germany).
<b>Application Developer</b>	Broadvision Application Developer, including server and client side JavaScript, using One-To-One components, Siemens/Ploenzke (Germany).
<b>Certified Internet Engineer</b>	Extensive knowledge in Internet Technology Networking such as HTTP, TCP/IP, FTP and Web Server (Germany).
<b>MSc 1996-1998</b>	Master* in Computer Science, major in Information Technology / COMDA Academy Augsburg (Germany).
<b>BSc 1986-1990</b>	Bachelor* in Telecommunications, major in Information Technology / Deutsche Telekom (Germany).

\*Bachelor and Master degrees have not been issued in Germany before 2002. My degrees are called differently but are of similar quality.

## ► Personal achievements

- Running a **200 mile** Ragnar relay race over a time span of 36 hours through Las Vegas in 2015.
- Running several half Marathon races in Germany.
- Riding 160 Miles on a bicycle around Lake Constance in Germany and Switzerland.
- Applied and received multiple **USA Visas** due to job creation and special skills.
- **Designed** and **patent pending** a mobile advertisement platform.
- **Designed** and **patent pending** a solution, that mobile phone users will not crash into obstacles.
- **Designed** and **patented** a secure ePayment solution – S-Registration.
- Development in all major **programming** and Web languages (PHP, HTML 5, CSS 3, JavaScript, Java, C++) in and for many different Hard- and Software environments (MS, LINUX, UNIX, OS X, iOS, Android) as well as Databases in MySQL and SQL in **cloud based environments**.